



ADVANCING INDEPENDENCE FOR ADULTS WITH DISABILITIES

2019 - 2020 ANNUAL REPORT



“I’ve met all kinds of people from different walks of life and I’ve learned from all of them.”

- Ruth C.



“Everything I’m learning will help me succeed in the future.”

- Evan A.



“I get all the assistance I need. I have options and I’m well accepted.” - Hillary F.

A Message to you from **Ron Brandt** and **Audrey Winkler**



Dear Friends,

It is our pleasure to share with you our Annual Report from Fiscal Year 2019-2020. Oh, what a year it has been! Until mid-March, when the pandemic hit, JESPY was in a true growth mode on every level:

- Our Social Wellness & Expressive Arts (SWEA), our Athletics and Fitness and our Day Programs each grew by over 15%.
- A new height –65% of our JESPY clients received job coaching, job development, pre-vocational training and other vocational services through our Work Readiness & Employment Engagement (WREE) Program.
- We opened a new shared house to respond to our clients' changing needs – The Michael Och House, A Center for Aging at JESPY.

Since the pandemic began, we continuously offered clients virtual programming from morning to night, seven days a week, keeping our clients engaged, connected and informed.

Thanks to an enormous team effort, we developed and delivered hundreds of innovative and creative virtual programs including: studio arts, science projects, spelling bee's, geography, current events, music appreciation, cooking, yoga, gardening, cardio live, Zumba, knitting and trivia.

We remain a strong vibrant organization, thanks to the support of our generous community and the commitment of JESPY families. Yes, the year ahead will be one of austerity, and at times, difficult choices, but working together, we know we are up to the challenge!

We thank the JESPY staff, board, families, and friends. And most of all, we thank the JESPY clients. You are amazing individuals who deserve our support and respect. You keep us motivated to continue to do our best each and every day.

Sincerely,

Ronald Brandt, *President*
JESPY House Board of Trustees

Audrey Winkler, *Executive Director*
JESPY House

JESPY HOUSE BOARD OF TRUSTEES 2019/2020

BOARD OFFICERS

Ronald Brandt, *President*
Jeffrey Bier, *Vice President*
Robert Blau, *Treasurer*
Ahadi Bugg-Levine, *President-Elect*
Denise Dimson Rekem, *Vice President*
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Audrey Winkler, *Executive Director*

BOARD MEMBERS

Kathleen Brand	Sophia Gershman	Jonathan Myers
Susan Gilbert Cohen	Elaine Harris	Michael Och
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Meryl Ehrenkranz	Stephen Kepniss	Judy Peskin
Annette Evans	Barry Knopf	Matthew Sheedy
Sondra Ford	Suki Marsh-Shikiar	Susan Weinstock

Community Relations

JESPY partnered with **Maplewood General Store, SOMA Pop Up, and 10 Regal Bank locations** to sell handmade greeting cards, created and packaged by JESPY clients, with clients receiving compensation from the proceeds of sales.



During the pandemic, JESPY House staff and clients undertook a **FOOD DRIVE** to support Our Lady of Sorrows Church in South Orange and MEND Hunger Relief.



Nearly 100 guests supported **JESPY'S FIRST-EVER TRIVIA NIGHT**, a friend/fundraiser at the Fox & Falcon Restaurant in South Orange. Proceeds benefitted JESPY programming.



TRANSITION SERVICES/DAY HABILITATION

Creative Learning

New experiences help young adult clients gain confidence and grow. This year, 20 Day Program clients engaged in a two-month art installation project with New Jersey sculpture artist Sarah Langsam, located by the Summit Park Line in Summit, NJ.



Playing chess is fun. I like the fact that it makes me think.



Katerina P.,
JESPY client

The JESPY chess club grew in popularity with a 25% increase in participation. The club held a final chess tournament, where achievements were celebrated with a special awards ceremony.

Progress Report

A new client, initially slow to warm up to peers and staff, gradually developed a clear bond with staff and other clients, becoming a regular participant when programming became virtual with the pandemic.

During the pandemic, staff worked hard to engage clients in virtual programming. The most popular groups were indoor gardening, movie and music appreciation, critical thinking and healthy relationships.



Above: Clients learn chess strategy. Left: It was all fun as clients took part in an art sculpture project.

Feeling Connected

JESPY's newly-launched Pet Therapy program with "Rosie" brought much joy and comfort to clients. Known to have many benefits, Pet Therapy encourages communication and socialization. Rosie and her owner have been certified by two area Pet Therapy organizations.



Above: Maintaining a fitness routine was important for JESPY clients.
Left: Client Sean M. received the Athlete of the Year award.

TEAM PLAYERS ATHLETICS & FITNESS

Awesome Athlete

At JESPY's 2020 Jubilee, JESPY client Sean M. was recognized as Athlete of the Year. A stand-out athlete who participated in soccer, softball, and basketball, Sean provided team leadership, played with a positive attitude, and led with the highest scores in basketball and soccer.

A Strength & Conditioning Group was developed for JESPY athletes to build endurance and training skills. Once the group began, not only did coaches notice the improvement of clients' endurance during games, but clients' overall attitude and comradery for their teammates grew stronger.

Due to the pandemic, Special Olympics of NJ offered athletes the opportunity to compete in their Virtual Summer Games. As a result, 24 JESPY athletes competed in Track & Field, Powerlifting, Tennis, and Bocce. JESPY wins: 10 Gold, 13 Silver, and 6 Bronze medals. Go team!

PROVIDING SUPPORT CLINICAL & BEHAVIORAL HEALTH

The Clinical & Behavioral Health department became paneled by Medicare and several private insurance companies, which allowed services to become available to additional clients. The department continued to offer counseling to individuals, groups, and couples.

During the 4th quarter of FY 2019-20, the Covid-19 pandemic halted in-person services. The Clinical department immediately began providing tele-health services to clients as well as their families in the following areas: handling crisis at home, adjusting to life outside of South Orange, managing anxiety, depression, and uncertainty as individuals and as a family.

The Clinical department served 100 clients during FY 2019-20 and 90% continued to receive services virtually during the pandemic with counseling on maintaining relationships and learning coping skills.



CLASS ACTS

SOCIAL WELLNESS & EXPRESSIVE ARTS (SWEA)



To meet the ever-changing and growing interests of JESPY clients, SWEA further expanded its variety of both in-person and virtual activities, including crafts, drawing, and mask making with a professional artist. Other newly-implemented sessions included Science Sunday, Culinary Corner, Around Town with Nicole and Ask Audrey.

JESPY clients especially enjoyed taking part in SWEA's Third Fridays and other special events sponsored by Judi House Fund. Standout events included Movie Night Under the Stars, Tibetan Singing Bowls, Rock the Block, Halloween party, Lizard Guy, Karate/Self-Defense, and a New Year's Eve celebration.

During the pandemic, an average of 77% of SWEA clients participated in online groups. Educating clients about accessing online sessions and the consistency of staff online facilitation made the process a success.

Certifications

SWEA staff members received certifications in the following areas: Music Therapy/Creative Arts Therapy; People with Disabilities/Building Relationships; Communicating with the Hearing Impaired; Ways to Support People with Autism and Spectrum Disorder; COVID-19 Safety Training; and DSP and ADC-Activities Director certifications.



Social interactions and activities were a big part of clients' weekly schedules.



WORK READINESS & EMPLOYMENT

ENGAGEMENT (WREE)

Hard at Work

Pre-vocational services were redesigned to instruct clients in a variety of employment areas. This enabled clients to increase their skills and determine vocational interests. Twenty-five (25) clients participated in Community Activity Sites in the areas of food service, retail, clerical, maintenance, and healthcare.

The department also assisted many clients with individual job searches, resulting in gainful employment for all. During FY 2019-20, 65% of JESPY clients received WREE services.

WREE continued to develop JESPY's in-house employment program. Working five hours per week, ten clients worked in the areas of administration, record-keeping, custodial, athletics, and card-making.

Client Successes!

David S. received the NJ Association of People Supporting Employment First (NJAPSE) Client of the Year award for obtaining and maintaining competitive employment.

After 25 years of service, Herschel S. retired during the summer of 2020. He was an employee at the Superior Court of NJ - Essex County Vicinage.



My daughter's job coach not only immediately arranged for her unemployment payments during the pandemic, but he sent videos to keep her employment skills sharp and on point. She is now back to work and that is, in no small part, thanks to her job coach.



Lori B., JESPY parent



Gainful employment and volunteering are important to many clients.

South Orange Golf Invitational — A True “Hole in One”

On September 16, 2019, more than 90 golfers (including several JESPY clients) played the 18-hole golf course at the East Orange Golf Course in Short Hills as part of the South Orange Golf Invitational to benefit JESPY. Funds raised supported JESPY client programs.

In addition to playing golf, attendees enjoyed dinner and participated in a successful silent auction that included Broadway show and sports tickets, artwork and one-of-a-kind jewelry.

Attendees included JESPY Board members, South Orange Village Trustees, Essex County officials, family members, event sponsors, and supporters. The Invitational also hosted 170 guests for dinner, with the event realizing net revenue of \$261,000.





ENJOYING LIFE TOGETHER SHARED HOUSING

Specialized groups and activities, designed to focus on client interests and increase inter-house socialization, were initiated. Activities included Movie Nights where films selected by clients were shown at various residences; Laurie House Lunches, where clients met to prepare a meal and eat together; Game Night and Och House Book Club. Shared Housing also hosted its annual Summer Soiree for clients, staff, and families at Friendship House.

JESPY's newest shared house at 301 Academy St. served several clients in the early days of the pandemic, allowing these residential clients who had no family to go to or who were unable to travel to remain in a safe environment. Stringent safety and hygiene protocols were followed, and clients received 24/7 support and supervision.



HEALTH WATCH NURSING & CLIENT CARE

Keeping our clients healthy and heightening clients' self-awareness are JESPY priorities, making nurse-led client workshops and talks essential.

Nearly 100 clients gained important insights from attending eight workshops covering: the Flu, Allergic Reactions, Heart Attacks, Food Poisoning, Stroke, Dry Skin, Healthy Eating, and the Dangers of High Blood Pressure/Diabetes.

Dozens of clients were counseled and engaged in weekly discussions regarding weight loss, hygiene, diabetic care, cardiac health, and nutrition. Home visits addressed medication administration, wound care, and insulin injections.

During the pandemic, our nurse conducted special training to ensure staff kept themselves safe and healthy in order to assist clients in staying safe and healthy. Safety protocols included an emphasis on social distancing and best practices in the community, mask wearing, frequent temperature checks, frequent handwashing, use of hand sanitizers and disinfection of surfaces.

JESPY NEWS & VIEWS

MARKETING & COMMUNICATIONS

The Development/Marketing/Communications Department continued to grow JESPY's visibility and news coverage by placing articles in the *News Record* and their digital component *Essex News Daily*; the *Village Green*; *SOMA Living Magazine*; and *NJ Jewish News*. TV exposure included *NJTV News*, and *Comcast Newsmakers*.

Tapinto, a digital news platform, ran frequent JESPY ads, press releases, and news articles in many North Jersey locations. As a result, JESPY news and information reached more than 150,000 monthly Tapinto users and 21,000 Tapinto E-News subscribers. JESPY ads appeared an average of 150,00 times per month, with an average click-through rate of 60 times monthly. In addition, Tapinto/JESPY began an initiative that featured articles written by JESPY clients.



JESPY's Facebook page grew to a total of **2,180 followers, a 60% increase** since FY 2018-19. This year, JESPY Facebook posts reached an average of **4,000 people per month**. There were nearly **2,000 post engagements** on a monthly basis.



WELCOME TO JESPY

The number of clients accepted into JESPY programs and services increased by more than 30%.

During Fiscal Year 2019-20, JESPY:

Received **138** inquiries about JESPY programs and services.

Conducted **88** interviews with prospective clients and their families.

Held **11** orientations for Residential, Shared Housing or JESPY on-the-Go.

During Fiscal Year 2019-20, JESPY Accepted:

5 Residential clients | **2** Shared Housing clients

9 WREE clients | **10** On-The-Go clients

16 Day Program clients | **30** SWEA/Athletics clients

MAKING MILESTONES RESIDENTIAL & COMMUNITY-BASED SUPPORTS

This fiscal year, more young adult clients moved into the Residence, JESPY's point of entry for residential clients. Clients gained organizational skills, learned to cook and manage household activities, formed new friendships, acquired or enhanced social skills, and developed a greater thirst for living independently.

Many residential clients learned to properly self-medicate, an important step in gaining greater independence. This included: learning correct dosages and times for medications; following expiration dates; recognizing side effects; and re-ordering medications. Clients were recognized for their accomplishment upon passing an assessment.

During the pandemic, Residential and Community Based Supports staff continued to support clients with case management and daily living skills services with a focus on helping clients to retain skills and keep on track with personal growth. While maintaining social distance in person or working virtually, staff guided and assisted clients with money management, schedules, shopping and household activities. Staff also ensured that clients continued to receive State entitlements such as housing and food vouchers.

Clients successfully advanced skills before and during the pandemic.



GRAND OPENING CELEBRATION THE MICHAEL OCH HOUSE – A CENTER FOR AGING AT JESPY

To commemorate the completed renovation of The Michael Och House – A Center for Aging at JESPY and the subsequent move-in of nine clients, JESPY held a Grand Opening celebration on October 6, 2019.

The filled-to-capacity event was attended by clients and their families, JESPY Board members, including Dr. Michael Och and the Och family; donors; and local and state government officials.

Funding to purchase the home was provided by the Jane and Daniel Och Family Foundation, and scores of other donations allowed JESPY to make the house fully accessible.

“A house like this is so necessary,” shared Dr. Michael Och, “and it’s been so great to hear from clients, their families and people in the community about the importance of this residence.”

Clients, families and supporters took part in the celebration.





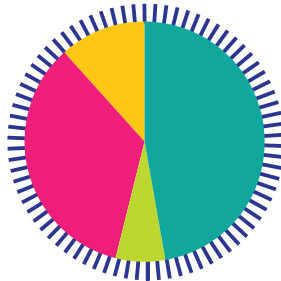
A VIEW OF 2020 FINANCIALS (JULY 1, 2019-JUNE 30, 2020)

Financial Highlights

- Government Funding included \$282,000 in emergency funding for COVID-19.
- Foundation Funding included \$170,000 in emergency funding for COVID-19.
- Contributions included \$180,000 in emergency funding for COVID-19.
- Government funding increased 13.5% from FY 19.
- Contributions increased 40% from FY 19.
- Emergency funds received as a result of the pandemic were put into an emergency fund account to help carry us through the first quarter of FY 21.
- Additional revenue from FY 20 will allow JESPY to offset continuing losses in FY 21.

INCOME

• Government Funding	\$3,250,714
• Foundation Funding	\$468,045
• Earned Income	\$2,362,950
• Contributions	\$787,504
Total	\$6,869,213

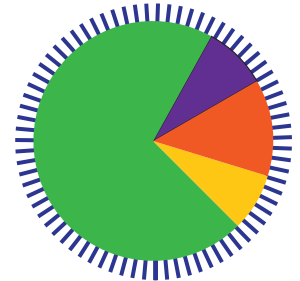


Fundraising Highlights

- Foundation giving, event revenue and individual contributions generated a 7% increase over last year.
- Key grants came from The Healthcare Foundation of NJ, the Knight Family Foundation, the Jewish Federation of Greater MetroWest NJ, and the NJ Pandemic Relief Fund.
- Individual giving still represents 70% of philanthropic revenue.
- The September 2019 South Orange Golf Invitational honored JESPY, raising \$261,000.
- With the onset of the pandemic in March, JESPY undertook an Emergency Campaign to raise needed dollars for virtual programs and services, emergency supplies, and hazard pay. The Campaign generated over \$281,000 from 200 gifts.

EXPENSES

• Administrative and Finance	\$860,091
• Building and Facility	\$527,529
• Program	\$4,632,416
• Capital	562,175
Total	\$6,582,211



Virtual Programming Our 'New Now'

The Covid-19 pandemic prompted JESPY to service clients in unique and alternative ways. Programming from JESPY's Day Hab, SWEA, and Athletics & Fitness departments were made available to every client through various web-based sites and messaging apps.

A variety of 'Live' group chats and sessions - which included drawing, chess, knitting, critical thinking, exercise, and more - were offered during the morning, afternoon, evening, and weekend. Within several months into online programming, the overall participation of JESPY clients in all available virtual sessions increased exponentially.



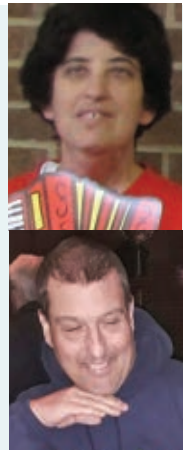
JESPY provided over 100 online sessions to clients each week.

In Memoriam

JESPY lost two beloved clients this year - Ellen Borowsky and Erich Specht. Ellen loved eating out in restaurants with friends. Funds donated to JESPY in her memory launched Ellen's Dinner Club.

Erich played congas in the JESPY Band and developed the weekly online Sports Chat. This program is now hosted by Erich's good friend Ari G. in Erich's honor.

Ellen and Erich, we love and miss you both!



Journey at JESPY

Ari G., a client, and Sophia G., his mother, share their 14-year journey.

Ari G.

"I found great friends here and accomplished a lot of goals. JESPY services have been amazing, always helping me out with case management, jobs, and my apartment. I enjoy fun activities like art, the J-Street Band and Special Olympics."

Sophia G.

"Ari was thrilled to move out on his own. He was now independent! He didn't have to tell us what he was doing or ask permission, and we had to adjust to not knowing. JESPY is unique because it helps people build an entire life."

Thank You JESPY House Donors! YOU Make Our Work Possible! A Summary (July 1, 2019-June 30, 2020)

Below please find a partial list of donor gifts. We greatly appreciate gifts of any amount and wish space allowed us to list them all. JESPY donors help to make our client programs and services possible, and also support Independence, Skill-Building, Fun, Friends, Work, Advancement, and Community – all of which equal Rich and Rewarding Lives for JESPY clients! Thank You!!

\$150,000 & Up

The Healthcare Foundation of New Jersey
The Jewish Federation of Greater MetroWest NJ

\$50,000-\$115,000

Anonymous (3)
H. Herbert Myers Memorial Foundation

\$20,000-\$36,000

Robyn & Joseph Bier
Ruth & Bruce Bier
Stacey & Gene Davis
The Knight Family Charitable Foundation, Inc.
David Tepper Charitable Fund
NJ Pandemic Relief Fund

\$10,000-\$19,999

Ruth Berman
The Russell Bernie Foundation/Sharon & Stephen Seiden
The Leon & Toby Cooperman Family Foundation
Estate of Anne J. Jelin
Amy & Richard Lerner
Judy & Ken Peskin
Julia Plotnick
Sandra & Leon B. Rosenblatt Charitable Fund
Zales Family

\$5,000-\$9,999

Brian & Andrea Bier
Hon. Ann Brown
The Colton Family Foundation
Mitzi & Warren Eisenberg Family Foundation
Robert & Rachel Fink
Michael & Sophia Gershman
Doris Gidding
E.J. Grassmann Trust
Johnson & Johnson Matching Gifts
Daniel & Elaine Katz
Kesselhaut Family Foundation
Suki Marsh-Shikar
Steven Myers
Ted & Patsy Perl
Warren & Gayle Sommer
Louise Sunshine Charitable Fund
Susan Weinstein

\$2,500-\$4,999

Robert & Hoda Blau
Kathleen Brand
Antony & Ahadi Bugg-Levine
Alfred & Jane Fischer
Gloria S. Jacobs
Stephen & Sharon Kepniss
William & Priscilla Kremer
Herbert & Susan Myers
New Jersey American Water
Robert & Joan Rothberg
Post Polak
Saint Barnabas Medical Center

\$1,000-\$2,499

Reid Ashinoff
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Ira & Betsy Dizengoff
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Barry & Shelly Gallanter
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Sena & Bharathi Sumathisena
Joanne Tedesco-Klound
Temple Sharey Tefilo-Israel
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Samuel & Ilana Vichness
Jeanne & James Weill
Judith & Amnon Weinstein
Gail Willner-Giwerc
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Ellen & Jonah Zimiles
Mark & Jessica Zitter

\$500-\$999

John & Catherine Bachant
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Gerald & Kathleen Bissell
Gisele Winkler Brown

Alan Carr & Beth Wadler
Citi-Telecom Solutions LLC
Morton Cogen & Anne Howard
Theodore Cohn/Winmore Associates LLC
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Erin Curler
Dyan & Sara Dahari
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Jeff & Babette Davis
Rise Dimson
Nancy Dougherty
Sheila Drill
Annette Evans
James & Judy Feinberg
Lewis & Sheri Finkelstein
Florin Family Foundation
Deborah Davis Ford
Sandra Ford
Alan & Cathy Gottlieb
Samuel Gidding
Stephen & Patricia Gluckman
Griswold Home Care
Ann & Roy S. Hiller
Hinkle, Prior & Fischer
Sheldon & Joan Horing
Judith Howard
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Assemblywoman Mila J. Jasey
Jay & Renee Klein
Mission Masks NJ/Romy & Rosie LLC
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Josh Mann
Stephen & Sue Maybaum
Peter Meckler
Stephanie & Joel Morgan
Jennifer O'Leary
June Posner
Kelly Quirk
Regal Bank
Yoav & Denise Rekem
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Joe & Aleza Rosenberg
Paul I. Rosenberg
Schechter Lifson Corporation
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Rachel Schwarz
Sobel & Co
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Haneen Arafat
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Jorge Arias
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We have made every effort to ensure listing accuracy and apologize for any inadvertent errors or omissions.

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